

THANK GOD IT'S MONDAY!

Roxanne Emmerich



TGIM WEEKLY AUDIO: Be Likeable

**Transcription*

Thank God It's Monday![™] The formula for getting others to like you is quite simple. First of all, use the person's name. Dale Carnegie says that the *sweetest* name in the English language is a person's name.

As you get to know each other, ask questions about their lives and genuinely care about their answers. And if you don't inherently care, learn to care. Others can sense superficiality, and so decide to become genuine.

As discussion goes on, spend time speaking about topics that coincide with their interests. It's really that simple. The more questions you ask of others, the more you make them feel like they matter to you. Before you know it, nobody will be able to resist liking you!

Have a great Monday!

Roxanne

Roxanne Emmerich's Thank God It's Monday! How to Create a Workplace You and Your Customers Love climbed to #1 on Amazon's bestseller list and made the New York Times and Wall Street Journal bestseller lists—all in the first week of its release. Roxanne is renowned for her ability to transform “ho-hum” workplaces into dynamic, results-oriented, “bring-it-on” cultures. If you are not currently receiving the Thank God It's Monday e-zine and weekly audios, subscribe today at www.ThankGoditsMonday.com.

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